

**District 36
District Council Meeting**

Saturday, May 4, 2024
2:00 p.m. - 4:00 p.m.

Gwen Miller, DTM – District Director

Ramu Garapati, PM3 – Program Quality Director

Arvind Venugopal, DTM – Club Growth Director



WHERE LEADERS ARE MADE

District 36 2023-2024 Theme

Empowering Emerging Leaders: Building Stronger Communities

Nadia Trowers Public Relations Manager	Pamala Person, DTM Administration Manager	William R. Buslee, DTM Finance Manager	Icy M. Barton, DTM Logistics Manager	AnnMarie Walker, DTM Immediate Past District Director
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District 36 Vision Statement: District 36 will be a vibrant community of enthusiastic, energetic Toastmasters who are dedicated to helping themselves and others achieve their highest communication and leadership potential. www.district36.org | www.toastmasters.org

2023-2024 Spring District Council Meeting Agenda
Saturday, May 4, 2024

Agenda Item	Title Presenter
1. Call to Order and Zoom Rules/AI Tools	Logistics Manager, Icy Barton, DTM
2. Welcome, Introduction, Recognition of Dignitaries, District Leaders	District Director, Gwen Miller, DTM
3. District Mission /District Purpose	Administration Manager, Pamela R. Person, DTM
4. Credentials Report	Credentials Chairman, TBD
5. Approval of Appointed District Officers	District Director, Gwen Miller, DTM
6. Meeting Rules Adoption	District Parliamentarian, Rick Sydor, DTM, PID
7. Agenda Adoption	District Director, Gwen Miller, DTM
8. Moment of Silence	District Director, Gwen Miller, DTM
9. Fall Meeting Minutes Approval	Administration Manager, Pamela Person,, DTM
10. Unfinished Business	District Director, Gwen Miller, DTM
11. New Business	District Alignment Report – Alignment Committee District Leadership Committee Report – Immediate Past District Director, AnnMarie Walker Election of 2024-2025 Officers – District Director, Gwen Miller
12. Finance Reports	Audit Committee Report – Howard Glassman, DTM District Finance Report – William R. Buslee, Finance Manager

<p>13. 2023-2024 District Officers' Reports</p>	<p>(2 minutes each)</p> <p>Division A Director, Sonya Ponds, PM5 Division B Director, Douglas Kelly, DTM Division C Director, Bessie Johnson, DTM Division D Director, Vacant Division E Director, Ying Wang, DTM Division F Director, Sadaf Shehzad , IP3 Division G Director, Ilya Polonchuk, LD2</p> <p>Logistics Manager, Icy Barton, DTM Public Relations Manager, Nadia Trowers Club Growth Director, Arvind Venugopal, DTM Program Quality Director, Ramu Garapati, PM3 District Director, Gwen Miller, DTM</p>
<p>14. Announcements</p>	<p>District Director, Gwen Miller, DTM</p>
<p>15. Meeting Adjournment</p>	<p>District Director, Gwen Miller, DTM</p>

1. Zoom Rules

By attending this hybrid District Business Council meeting, you agree to the privacy policy of Toastmasters International as well as the unassociated remote hosting service. Some of your personal information, such as name, image, and any shared messages may be shared with other meeting participants.

Your remote attendance hereby discharges Toastmasters International and District 36 from all claims, demands, rights, promises, damages and liabilities arising out of or in connection with the use or distribution of any video recordings, including but not limited to any claims for invasion of privacy, appropriation of likeness or defamation.

1. Using AI Tools

District 36 does not encourage or condone using AI tools/bots/extensions or services like ChatGPT to screenscape or capture meeting notes for online events. To protect the privacy of the attendees who would need to provide permission, please contact trio@district36.org before the use of such tools at any District36 events.

Currently only the Yoodli AI tool is legally binding to be used under Toastmasters International Bylaws.

4. Credentials Report

Clubs Eligible x 2 = _____

Quorum ($\frac{1}{3}$ of Clubs Eligible x 2) = _____

Presidents and Vice Presidents Education Represented = _____

District Executive Committee Members Represented = _____

Total Ballots Available = _____

Majority (50% of the Total Ballots Available + 1) - _____

$\frac{2}{3}$ Majority - _____

5. Approval of Appointed District Officers

NO DISTRICT OFFICERS HAVE BEEN APPOINTED SINCE SEPTEMBER 30, 2023

**6a District 36 Council Meeting Standing Rules
In-Person Meetings**

From TI District Administrative Bylaws, Articles IX - XI and XIII, as amended August 19, 2022.
(Not subject to approval by the District Council)

1. Registration: Council members were asked to preregister to establish a quorum.

2. Approval of Minutes: The District Director shall designate to the Steering Committee the responsibility for approving minutes of this District Council meeting. The Steering Committee includes the following: the District Director, the Program Quality Director, the Club Growth Director, the Public Relations Manager, the Finance Manager, the Administration Manager, the Division Directors, and the Immediate Past District Director. If minutes are not presented to the Steering Committee for approval, they will be read at the next District Council meeting.

3. Appointment of Timer: The District Director shall appoint an official timer(s) for this District. The designated timer will alert the speaker when speaking time expires.

4. Motions:
 - A. The maker of each motion and each speaker in debate shall raise his or her hand, provide name and District role or club name/club number represented (in the Council meeting), and wait to be acknowledged by the Chair.
 - B. The District Director will request that main motions and amendments be in writing in advance (when possible), signed by the maker of the motion using the following format (/s/ First and Last name), and submitted electronically to presented to the Chair, with a copy to the Administration Manager.
 - C. All Council members may participate in discussions, in accordance with these rules and the District's parliamentary authority.

5. Time Limit on Debate:
 - A. No member of the District Council shall speak in debate more than once on the same question, or longer than two minutes, on the same question, except by permission of the District Council granted by a two-thirds vote (or unanimous consent) without debate.
 - B. Other than Elections, debate shall be limited on all matters coming before the District Council to a maximum of 15 minutes, except by permission of the District Council granted by a two-thirds vote (or unanimous consent) without debate.

6. Time limit on Speeches:

Candidate Speeches) shall be limited to a maximum of two (2) minutes for each candidate for each office.

7. District Administrative Bylaws: District Council shall refer to Toastmasters.org for current governing documents.

Virtual Meetings

From TI District Administrative Bylaws, Articles IX - XI and XIII, as amended August 19, 2022.
(Not subject to approval by the District Council)

Voting District Council Composition: The District Council shall consist of the District Executive Committee and the President and Vice President Education from each member club in the District. The District Executive Committee is composed of the District Director, Program Quality Director, Club Growth Director, Public Relations Manager, Administration Manager, Finance Manager, Division Directors, Area Directors, and the Immediate Past District Director. These shall be the only voting members of the District Council.

Quorum: One-third of the Presidents and Vice Presidents Education from member clubs in good standing in the District shall constitute a quorum for District Council Meetings. In the event that any business is transacted at any District Council meeting at which a quorum is not present, the action shall be deemed as valid as if a quorum were present if it thereafter is expressly approved in writing, personally, by mail, fax, e-mail, electronic transmission or other reasonable means, by the affirmative vote of a majority of the Member Clubs in the District on the basis of two (2) votes per club.

Proxies: Proxies are not permitted for a virtual business meeting.

Voting: Each member of the District Council participating in a Council Meeting is entitled to one vote. The President and Vice President Education from a member club in good standing are entitled to two votes and any such individual member who is also entitled to a vote as a member of the District Executive Committee is entitled to an additional vote, for a total of three votes. All other members of the District Council shall be limited to a maximum of two votes. Proxies are not permitted for virtual meetings.

Rules of Order: Robert's Rules of Order Newly Revised shall be the final authority on parliamentary procedure insofar as they do not conflict with any provision in the District Administrative Bylaws, the Articles of Incorporation or Bylaws of Toastmasters International, Policies and Procedures, set by the Toastmasters International Board of Directors.

6b. District 36 Council Meeting Proposed Ground Rules

Credentials: Council members were asked to preregister to establish a quorum. Registrations to determine a quorum will be tallied 24 hours prior to the meeting.

Parliamentary Aids: To expedite the meeting, the Chairperson will use unanimous consent as much as possible, especially in accepting the submission of committee reports. Any Council Member may object to unanimous consent by stating “objection” when the presiding officer says, “if there are no objections” or “hearing no objections.” With any objection, a motion will have to be made and seconded, discussed and voted. While all points of view are entitled to be heard, that does not mean every member needs to speak. Because of limited time for debate and discussion, members are asked to primarily make statements that offer new information and not repeat what has already been stated. Rights of the minority opinion are to be protected and respected even though majority rules. Courtesy should be extended to all participants and that includes not asking redundant questions that have previously been answered either in the delegates’ package or by other delegates.

Submittal of Motions: Resolutions, motions, or amendments to motions shall be submitted in writing to the Chair.

New Business: Motions for “New Business” must be submitted no later than seven days prior to the council meeting.

Announcements: The Chairperson should be informed of any intentions to make announcements before the start of the District Council Meeting.

Addressing the Council: Recognition by the Chairperson is required before a person addresses the District Council. Without recognition, comments will not be part of the official record. To address the District Council, an individual must address the Chairperson and wait for acknowledgment by the Chairperson.

1. For in-person meetings, to ask a question, make a motion, speak in debate, or second a motion, please raise your hand, give your name and District role or club name/club number represented (in the Council meeting), and wait to be acknowledged by the Chair. For virtual meetings, to ask a question, make a motion, speak in debate, or second a motion, please “Raise Hand” and write in the Chat box, giving your name and District role or club name/club number represented (in the Council meeting), and wait to be acknowledged by the Chair. For virtual meetings, such documents may be posted in the chat.
2. Once acknowledged, the individual should state their name, club name, club number, or District Council role, and then succinctly state the business.
3. The District Director will request that main motions and amendments be in writing in advance (when possible), signed by the maker of the motion using the following format (/s/ First and Last name), and submitted electronically to be presented to the Chair, with a copy to the Administration Manager.
4. All Council members may participate in discussions, in accordance with these

rules and the District's parliamentary authority.

Business Time Limits and Guidelines for Participation: There will be limited debate on items of business.

1. Each individual shall have a maximum of two (2) minutes to address the question. No member of the District Council shall speak in debate more than once on the same question except by permission of the District Council granted by a two-thirds vote (or unanimous consent) without debate.
2. Council Members holding ballots have the right to debate before members without ballots.
3. The maximum time for discussing or debating any particular motion, including its amendments, shall be fifteen (15) minutes. Unless two-thirds majority of Council Members vote in favor of any motion to change the time limits for debate, the Council will immediately vote on the pending question if the 15-minute limit is reached.
4. Any Toastmaster in good standing may voice their opinion on any question of business but may not make any motion nor vote on any business unless they are a Council Member.
5. During the Annual Business Meeting, each district officer candidate, including any floor candidate, is entitled to a two (2) minute speech after nominations are closed and prior to election of the respective officer position. At the discretion of the Chairperson, candidate speeches may be suspended for uncontested positions (cases in which only one candidate has been nominated). Speeches by candidates are delivered in alphabetical order of the candidate's last name, by office, beginning with the highest contested office. Each speech shall be delivered by the candidate if present. If the candidate is absent and has consented to the nomination and signed the Officer Agreement and Release Statement, the candidate's representative may give the speech. All floor candidates must identify their intent to run from the floor by seven (7) days prior to the business meeting and must have been interviewed by the District Leadership Committee (DLC): non-DLC-interviewed floor candidates will not be accepted during the meeting. No other speeches, demonstrations, or other activities related to the election of officers are allowed during the Council Meeting.

Appointment of Timer: The District Director shall appoint an official timer(s) for this District Council Meeting. The designated timer(s) will alert the speaker when speaking time expires.

District Administrative Bylaws: District Council shall refer to Toastmasters.org for current governing documents.



9. District 36 Fall Council Meeting Minutes
Sunday, September 17, 2023
Zoom Meeting

1. Call to Order

Pamela Person, Administration Manager, introduced Dongyeon Seo, President, Sunrise Toastmasters, who read the Zoom etiquette for the meeting. Pamela read the Disclaimer Statement and introduced District 36 Director, Gwen Miller.

2. Welcome

- a. Gwen welcomed club officer and District staff, members and guests, which included Rick Sydor, Parliamentarian.
- b. Arvind Venugopal, Club Growth Director, indicated that someone was using an AI assistant to transcribe the meeting. The individual was removed from the meeting after not responding to several notifications to disable the AI component.
- c. Gwen also appointed Room Monitors Monique Sears and Terri Quintos as Chat Monitors. Toastmasters Allena Wesley and Ann Cuyler served as Room Monitors.

3. Review of District Mission

The District mission and theme were read by Pam Person.

4. Credentials Committee Report

The Credentials Chair, Past District Director Bonnie Maidak, DTM, provided a preliminary statement about the registration process and how the Member ID numbers correlate to the Toastmasters names. The Credentials Report is as follows:

Number of Clubs - 143

Quorum needed to conduct business – 96 (number of paid clubs times two and divided by three)

Number of Presidents/Vice Presidents Education registered as of the morning of September 17, 2023 - 137

Quorum met – Yes

District Executive Council Members Registered – 11

Total number of Ballots represented – 148

Majority of ballots – 75

Two-Thirds of ballots – 99

Bonnie thanked the Credentials Committee which consisted of Pamela Person, Administration Manager and Rick Sydor, Parliamentarian.

A question was raised by Kimberly Choplin, President, FDIC Toastmasters, asking if the quorum goes by registration or attendance. Bonnie clarified that the quorum is based on registration,

although attendance is necessary for voting. Jill Vandeweit, VPE, NTL Toastmasters, stated that 81 individuals were present and nearly everyone must vote, is that correct. Rick Sydor confirmed Bonnie's statement that we need the majority of any vote that is conducted. Although 81 individuals are in attendance, it is the majority of the votes that we are concerned about in our meeting today. Rick Sydor also stated that some individuals who are present may be carrying two votes for their club.

Gwen recognized Kimberly Choplin, President, FDIC Toastmasters, who asked if there was an ability to delegate votes. Gwen clarified that, for virtual district council meetings, there is no ability to delegate a proxy.

Gwen asked Pamela Person to determine how the voting will take place. Pamela indicated that everyone should see a poll on their screen and, if two votes are necessary, then indicate that on the poll. There will be a two-minute timer. Several individuals indicated that they could not see the poll. Gwen recognized Carla Harper, President, UMGC Power Speakers, who stated that, for those voting on a mobile device, to go to the bottom of the screen and slide the bar over and then they will see the poll. Pamela indicated that, in future polls, she will fix the ability for individuals to vote twice. The votes were calculated, and 100% yes for adopting the the credentials report. No opposed.

5. Confirmation of Appointed Officers for 2023-2024 Officers

Gwen stated that the motion before the Council is to confirm the appointment of the district officers that were in the District Council packet. A link to the packet was shared in the chat. Bonnie and Rick Sydor indicated that it is not necessary to use the polling feature if Madam District Director is using the no objection process. The District Director only has to ask for objections, pause and adopt and pass the motion if no objections. Gwen clarified questions from Division F Director Sadaf Shehzad and Jill Vanderweit, VPE, Great Seneca Power Talkers, regarding Divisions F and G Directors not being included on the list. Divisions F and G directors were elected, this list is confirming appointments made after elections. Gwen stated that the list of District 36 appointed officers for the 2023-2024 Toastmasters program year is approved, effective July 1, 2023.

6. Council Meeting Standing and Ground Rules

The Standing and Ground Rules were adopted and approved without objection.

7. Agenda Adoption

The Agenda was adopted and approved without objection. Toastmasters Allena Wesley, Peacetimers Toastmasters Club, and Ann Cuyler, Sunrise Toastmasters Club, were appointment to work with Administration Manager Pamela Person on the District Minutes Approval Committee.

8. Spring District Council Meeting Minutes Approval

The Spring 2023 District Council meeting did not have a minutes approval committee. Gwen asked if there were any corrections to the minutes. Bonnie, Credentials Chair, indicated that, as of May 15, 2023, there were 132 eligible voting clubs in good standing, not 249. She showed a screenshot to verify the same. A total of 88 is the number that was needed for quorum, not 83. We did not have a quorum because 78 is less than 88. Bonnie wanted to ensure the numbers were correct for historical purposes and for the eligible voting clubs and quorum. Gwen indicated the minutes stood corrected with the changes indicated by Bonnie. Rick Sydor indicated that minutes can be corrected at any time, including any minutes from the past.

9. Auditor's Report Adoption

Gwen indicated that the report of the Audit Financial Review was in the process of being approved by Toastmasters International, so the information was not available for this meeting. She will ensure the information is disseminated once it is available. The report was submitted to Toastmasters International by the end of August, as discussed in the District Leaders Handbook. Further information about the role of the audit financial review can be found in the District Leadership Handbook on pages 58 and 59.

10. District Budget Adoption

Gwen recognized William (Bill) R. Buslee, Finance Manager, who indicated that Toastmasters International Headquarters has been swamped with requests; therefore, the budget is not available at this time. Once it is available, the budget will be disseminated. Bill also indicated his last name was misspelled on the agenda, and that it is spelled B-U-S-L-E-E. Pamela Person indicated that she would ensure the minutes reflected the correction.

11. Profit and Loss Statement

Gwen indicated that the Trio is committed to getting the budget to the Council and submitting it to Toastmasters International by the deadline, September 30. Gwen asked Bill to report on the Profit and Loss statement, to which he indicated there were no financial reports from Toastmasters International.

12. District Success Plan

Gwen indicated that the District Success Plan was 85% completed and would be sent to the Council for approval no later than Friday, September 22, 2023, at which time the Council can ask questions and offer suggestions.

13. Speech Contests

Gwen stated that District 36 needs to adopt a format for the 2023 2024 Speech Contest according to a memo dated July 25, 2023. The District Executive Committee (DEC) must decide before September 30, 2023 how District 36 Speech Contest will be held during the 2023-2024 program year - in person only, online only or hybrid at each level beyond the club. Votes will be taken using the poll. Ramu Garapati, Program Quality Director, presented the question to the district council to accept the recommendations of the DEC to have a flexible type of contest at the area and division levels, but have an in-person contest at the May District 36 Conference. Gwen clarified that the district council must vote on the type of contests beyond the club level. All contests must be done the same way for the area and division contests. Tara Holeman Kawasaki, VPE, IFC Toastmasters, pointed out that, if the council votes to have in-person contests, then the virtual clubs will have to seek competing in a different district. Keturah Baptiste, VPE, FDIC Toastmasters concurred with Tara, especially since her club is comprised of members from different states. Laurie Hanna, President, The FDA Metroparkers, stated that, in the past, areas and divisions could conduct their speech contests the way they chose. However, at the district level, it was to be in person. She asked for clarification that if the council voted for all contests to be online, then the district contest would have to be online as well. Gwen asked Rick Sydor, Parliamentarian, to clarify.

Rick Sydor asked that the letter from Toastmasters International be shown, which clarified that all area and division contests must be the same. The district can decide how the district contest will be held. Gwen recognized Doug Kelly, Division B Director, was also under the impression that areas and divisions had flexibility on how to hold their contests. He suggested more discussion and clarity on this point. Gwen recognized Jacqueline Pasley, President, Great Seneca Power Talkers, asked what we were voting on and that the question regarding areas and divisions having the same type of contest. Gwen clarified that the three things the council is voting on are whether the area contests will be held in person, virtually, or hybrid; the division contests will be held in person, virtually, or hybrid; and how the district contest will be held. She stated that the Board of Directors of Toastmasters International has made an exception to the speech contest rulebook and determined that all speech contests at the area, division and district level may be conducted either in person only, online only, or in a hybrid format for the 2023 2024 speech contests.

Gwen recognized Arvind Venogopal, Club Growth Director, who placed a recap of the DEC's recommendations for speech contests in the chat. The DEC voted to have flexibility for the area and division contests, but the district contests would be in person. Gwen stated that was her understanding but now believes the district does not have that flexibility. All the area contests need to follow the same format, as do the division contests.

Gwen recognized Bill Buslee, Finance Manager, who stated that Toastmasters International adopted the virtual meetings were an accommodation for COVID, and that Toastmasters need to come to a determination whether to go fully virtual or in person. He does not think we can

pursue hybrid because of the need to be in places that offer conference rooms and internet capabilities.

Rick Sydor asked permission to share the letter from Toastmasters on his screen to show the paragraph that reads: “Your district executive committee must recommend the selected speech contest format in person, online, or hybrid for each level, area, division, district to the district council for approval to allow for proper budgeting. Once the format is approved for each level, no changes can be made.”

Gwen recognized Kimberly Choplin, President, FDIC Toastmasters, who seconded the ability to have area and division level contests in an online format. She emphasized the lack of area directors being a hardship on the district.

Gwen recognized Pamela Bayles, VPE, NIH Toastmasters, who supported Kimberly Choplin’s statement about virtual contests and that the world is evolving to use virtual as well as hybrid and in-person options. Pamela also stated that one of her clubs may have to find another district if the district votes to have all contests in-person. She emphasized that several clubs have members from different geographical areas; to be inclusive, the district needs to hold online contests.

Gwen recognized Ying Wang, Division E Director, who stated that, pre-COVID, virtual clubs did not belong to a district. Because area and division contests are being scheduled, will all area and division contests have to be rescheduled to find a location if the council votes for in-person contests. Virtual contests provide more flexibility.

Gwen called for the question, which is whether we will have the area and division contests in-person, hybrid or virtually. Gwen asked Pamela Person to explain the poll, which consists of three questions, whether the area contests will be in-person, hybrid or virtual, the division contests will be in-person, hybrid or virtual, and whether the district contests will be in-person, hybrid or virtual.

Gwen recognized Arvind Venogopal, Club Growth Director, who asked if the poll was only for non-trio individuals, to which Gwen said everyone must vote. Gwen recognized Bonnie Maidak, Credentials Chair, who stated that individuals who have co-host privileges do not have the ability to vote and suggested that those who cannot vote by poll send their votes privately to Pamela Person.

Monique Sears, Chat Monitor, relayed the information from the chat. Bonnie Maidak stated that 100% virtual clubs can belong to a district. Tara Holeman stated that her club would struggle with staffing hybrid or in person. Doug Kelly, Division B Director, stated that the poll does not allow for a flexible vote at area and division levels. Pamela Bayliss recommended that any in-person requirements apply to future timelines that permit people to change clubs and districts before paying dues to a district that is not inclusive. Another delegate asked about the cost to do

a hybrid on the division and district levels and how it would impact the district. Gwen stated that it would have an impact as the district did not budget for hybrid meetings. There are quite a few components involved in a hybrid meeting, such as equipment. Toastmasters International is pushing very hard for in-person meetings.

Gwen recognized Bill Buslee, Finance Manager, who indicated that holding division contests in a hybrid format would be very expensive, and he does not support the virtual format. He also stated that dues would have to be tripled to support hybrid meetings. Gwen recognized Deborah Young, Attendee, She Leads She Speaks, who stated that venues have tripled or quadrupled in cost. Gwen recognized Ying Wang, Division E Director, who stated that she voted and now wants to change her answer. She asked for a definition of hybrid meeting. Gwen recognized Pamela Person, Administration Manager, who stated that she prematurely launched the poll because the question was still in discussion. Once the council is ready to vote, she will launch the poll. Gwen recognized Susan Lester, VPE, Dupont Circle Toastmasters, who agreed with Deborah Young about the venue prices increasing since COVID. She indicated that virtual would be a cheaper option. Gwen recognized Doug Kelly, Division B Director, who wanted to add a flexible option for the areas and divisions to decide how to hold their contests. Gwen indicated this was not an option and that the area, district and division must be the same. She deferred to Rick Sydor, Parliamentarian, for accuracy. Rick Sydor stated that the council has to approve at each level what all areas will do, divisions will do and the district will do regarding contests. Gwen recognized James Holtman, President, VA Gavaliers, who confirmed he understands it the way Rick Sydor presented it.

Gwen presented the question – Whether, at the area level, the contests will be held in person, hybrid or virtually. Jacqueline Pasley, President, Great Seneca Power Talkers, moved, and AnnMarie Walker, Immediate Past District Director, seconded. Pamela Person reiterated that, for those who cannot vote by poll, please send her a private chat with their votes. The votes are as follows:

In-person – poll – 12, chat – 1 = **13 votes**
Hybrid – poll – 17, chat – none = **17 votes**
Virtual – 40 – poll, chat – 8 = **48 votes**

Gwen presented the question – Whether, at the division level, the contests will be held in person, hybrid or virtually. Jill Vandeweit, VPE, NTL Toastmasters, proposed that the question is asked as so stated and she seconded the motion. The votes are as follows:

In-person – poll – 13, chat – 1 = **14 votes**
Hybrid – poll – 9, chat – 2 = **11 votes**
Virtual – 45 – poll, chat – 2 = **47 votes**

Gwen presented the question – Whether, at the district level, the contests will be held in person, hybrid or virtually. James Holtman, President, VA Gavaliers, moved, and Bessie Johnson, Division C Director, seconded. The votes are as follows:

In-person – poll – 30, chat – 3 = **33 votes**

Hybrid – poll – 13, chat – 1 = **14 votes**

Virtual – 21 – poll, chat – 2 = **23 votes**

Monique Sears, Chat Monitor, read comments from the chat. Jacqueline Pasley, President, Great Seneca Power Talkers, asked if people with two votes got counted twice with lopsided results. Laurie Hanna, VPE, the FDA Metroparkers, asked if she had two votes are those reflected in the results. Pamela Person answered no because she could not do that via poll.

Pamela Bayles, VPE, NIH Toastmasters, asked how majority was defined – simple or 51%. Gwen closed the voting and reiterated the Council voted that the area and division contests will be virtual, and the district contests will be held in person.

14. Alignment Update

Gwen indicated that there is not presently an alignment plan. Also, the Toastmasters International dashboard for District 36 is incorrect as there are inconsistencies in several places. Several areas are out of alignment in District 36. Presently, District 36 consists of one area with six clubs, 11 areas with five clubs, 14 areas with four clubs, 10 areas with three clubs, two areas with two clubs, and one area with one club. Once an alignment chair has been assigned, the Trio will analyze the alignment and present an alignment suggestion to the Council for approval. Kimberly Choplin, President, FDIC Toastmasters, asked if the alignment had to be completed by a certain date. Deborah Young, Attendee, She Leads She Speaks, asked what the standard number of clubs is per area. Gwen indicated that the alignment had to be completed by September 30, 2023 if we had an alignment during the 2022-2023 Toastmasters program year. We will check on the date for the 2023-2024 program year. The number of clubs per area in District 36 are usually five to six clubs per area. Jill Vanderweit, VPE, Great Seneca Power Talkers, indicated that an alignment usually happens before the area contest. Kimberly Choplin, President, FDIC Toastmasters, volunteered to assist with the alignment. Arvind Venugopal, Club Growth Director, indicated that the date for the alignment to be completed is July 15. Bessie Johnson, Division C Director, also indicated that she would assist with the alignment. Jacqueline Pasley, President, Great Seneca Power Talkers, indicated that Maryland Advanced is the only club in Area 33. She was wondering whether that would need to be fixed by September 30. Immediate Past District Director AnnMarie Walker stated that a list would have to be sent to Toastmasters International so that they could fix the recommendation. The alignment for the 2023-2024 Toastmasters program year would have to be completed and approved by the Council in April or May of 2024.

15. Division Reports

Division A, Sonya Ponds – Division A is going strong with 19 clubs, 75 leaders trained, and 5 clubs at charter strength. Eleven new members have joined the division as of September 11. Division A presently has no area directors but will be having an all-area meeting on October 11, 2023 at 7:00 p.m. Sonya will play her position as a Division Director, and the club officers should play their positions as well by keeping her informed of meetings and contests.

Division B, Douglas Kelly – There are two areas which only have two clubs. The other areas have four to five clubs each. Good number of officers trained across all areas. Every club has added new members but has not set dates for their contests. He is targeting October 8 as a potential date for area contests now that the format has been decided. Doug has been doing preliminary club visits to get to know the clubs better and providing assistance. He is going to schedule an area and division meeting. Area 25 could provide a challenge as there are no area directors, but this could change over time.

Division C, Bessie Johnson – Bessie is in the process of finding area directors. The clubs she has talked to are on point and goal-oriented. The number of officers trained vary from four to five for most of the clubs. The strengths that she has observed are club alignment, distinguished club program and providing their success plans to her so that she can submit them to the Trio. Bessie will be sending out emails, making phone calls and visiting in person to ensure everyone is part of the team and working in the same direction towards the goal of Distinguished.

Division D, Jennifer Richards – Jennifer only has one area director. She has between four to six clubs in all areas. The officers have not completed training and none of her clubs are at charter strength. All dues are paid. Jennifer and her Area Director will be working together to reach out to the clubs and get them on board to recruit additional area directors to reach for established goals and setting up area and division council meetings.

Division E, Ying Wang – Division E has 20 clubs and one area director. Two contests have been scheduled – Area 51, October 14; Areas 52 and 53, October 21. She is asking for help to organize the contests. She has held Area Council meetings. Ying will be calling the club officers as not every club responded to her email.

Division F, Sadaf Shehzad – Division F has five areas and four area directors. She is still looking for one more. Sadaf has held one division council meeting and have planned for other. Division F will be using WhatsApp, Slack and emails for communication. Good showing of officers trained. Certain information is not available on the Toastmasters website, but Sadaf has reached out to Program Quality Director Ramu Garapati and Arvind to update her on the status of the clubs. Her area directors are already communicating with their clubs and explaining the area contests to them. They now need to be informed that the area and division contests are virtual only. Area directors have already set dates for their area visits.

Division G, Ilya Polonchuk – Division G consists of five areas. One hundred and thirteen officers have been trained, with some clubs having all seven officers trained. He is looking forward to seeing the distinction for Dream team in the next session. Division G consists of 420 members. There were 21 new members that joined the clubs, indicating a consistent growth in membership despite most clubs being virtual. Several clubs are transitioning to the hybrid format, which has huge advantages but a learning curve. Contests have not been set up yet. Division G has two Area Directors. Club visits are scheduled.

16. District Reports

Logistics Manager, Icy Barton – Logistic Manager’s responsibility is to help the division leaders find places to hold meetings and conferences. Please reach out to her if you need a facility to hold your meetings. Her goal is to secure a place for the District 36 Conference by November 1.

Public Relations Manager, Nadia Trowers – She is looking at four different areas to focus on this year – website, email communications, streaming and graphics. Her passion is storytelling and being able to get the message of the phenomenal Toastmasters we have in District 36 out into the surrounding areas and beyond. Nadia is looking for volunteers and will send a message out to the District’s Vice Presidents Public Relations. They will be helping with social media platforms, MailChimp, email, etc. If they have connections in the community to assist District 36 in positioning themselves in different activities or events, that would be helpful. Templates will be available for VPPRs to access and streamline processes.

Club Growth Director, Arvind Venugopal – Arvind stated his vision, strategy and tactics for the 2023-2024 Toastmasters program year. He emphasized the district mission to build net club and support all existing clubs. Arvind shared the goals of the Club Growth Director – (a) assign 25 coaches to struggling and challenged; (b) establish four committee teams – Retention Extension, District Champions, and Club Growth Ambassadors are established so far. District goal for total amount of clubs is 200. If you are a people person or skilled in data, please contact Arvind to join his team. Communication will be available through the Public Relations Manager, District communications and Area and Division Directors. Arvind thanked his committee – David Alexander, Retention; Barry Piatt, Club Coaching; Fawaz Joseph, Club Sourcing; and Jacqueline Pasley, Demonstration Team Chair. He also acknowledged his mentor, Ena Okah, Past District Director. A District Analysis Plan is in progress which identifies areas of opportunities and weaknesses. The District Marketing Plan will feed into the District Success Plan.

Program Quality Director, Ramu Garapati – Ramu discussed the success of the Summer TLI sessions and shared the stats from the summer. He recognized clubs from each division that had all officers trained. District 36 has 914 offices, and 584 of them have been trained or 64%. The percentage of clubs that had officers trained is 72%. Ramu indicated that Icy Barton, Logistics Manager, has been assisting with the conference committee to obtain space for the conference.

The District website is 90% complete for education and training. Ramu indicated that information will be sent out by MailChimp regarding the contests. He asked for individuals to reach out to him to assist on the Program Quality Director committees.

District Director, Gwen Miller – Gwen emphasized that communication is important in order to assist in ensuring that clubs and club members have an excellent experience. Although the District is short on Area Directors, club and members will still be serviced as if all Area Directors were in place. The Division Directors are recruiting people to serve as Area Directors to assist with Area Director Visit Reports. If we do not have correct contact information for you, please let us know. The District will be using Slack and Google as primary channels of communication where you can reach out to the Trio and your Division Directors. A Fall Festival is currently being planned, which will include the Hail and Farewell that we did not have at the conclusion of the 2022-2023 Toastmasters program year. We welcome volunteers for that committee. Trophies, awards, plaques and other things that you have not received, not only from the 2022-2023 program year, but also the 2021-2022 program year.

Two comments in the chat. An updated message will be sent regarding the contest information within the next week. Additionally, Rick Sydor, Parliamentarian, indicated that there is no such animal as a simple majority. According to Robert's Rules of Order newly revised, a majority is more than half. Pamela Bayles, President, NIH Toastmasters, asked if there are 70 votes, then 36 votes are needed to be a majority. For the district contest vote, there were 70 votes with no one choice receiving more than 35. Rick agreed with this statement. Gwen asked if we had to vote again, and Rich indicated no.

17. Unfinished Business

There was no unfinished business.

18. New Business

Bill Buslee, Finance Manager, asked if there was a goal for realignment and whether one club would be moved or will there be a total reorganization. Gwen answered that there would be a total reorganization. Bill indicated that the area having one club would be eliminated and that club would move to a different area or division. Rick gave an example of his home district when an alignment was done. The number of divisions was reduced, which reduced areas and leaders. AnnMarie Walker, Immediate Past District Director, indicated that District 36 may lose some areas but not divisions. Credentials Chair Bonnie Maidak clarified that this part of the meeting is new business, and any new business needs to be brought to the District Director at least one week before the meeting. Arvind Venugopal, Club Growth Director, stated that these were good ideas for alignment to consider.

19. Announcements

The next District Executive Council Meeting is December 16, 2023 from 9:00am – 11:00am. Gwen also asked the Council to wish Bonnie Maidak a Happy Early Birthday. Gwen adjourned the meeting at 4:36 p.m.

Submitted by Administration Manager, Pamela R. Person, DTM

11. District 36 Proposed Realignment May 2024

DIVISION A

Area 11

Justic League Toastmasters Club

Pepco Powertalkers Club

Power Talkers Club

New Vision Toastmasters Club (Added from Area 12)

Area 12 Close Area 12

New vision Toastmasters Club - **Move to Area 11**

S.E.C. Toastmasters – **Move to Area 13**

Area 13 (New Area 12)

DC Aspiring Speakers

AARP Toastmasters Club

DC Courts

S.E.C Toastmasters (Added from Area 12)

Area 14 (New Area 13)

Belaborers Tpastmaster Club

GAO Toastmasters

AAMC Toastmasters

Georgetown Law Toastmasters (Turned in its charter)

Area 15 (New Area 14)

Unites States Senate

FTC Toastmasters

NeighborWorks Toastmasters

Area 16 (New Area 15)

Federal Triangle

Arier Rios Toastmasters

EPA Breakfast Club

Ambassadors Of Speech

DIVISION B

Area 21

Dupont Circle of Speakers
The George Washington University
Politically Speaking
Prince Emmanuel SDA Toastmasters - **Suspended**
Dupont Circle (Added from Area 22)
Global Business Leaders (added from Area 22)

Area 22 – CLOSE AREA 22

Dupont Circle **move to area 21**
National press Club - **Suspended**
Global Business Leaders **move to area 21**

Area 23 - No Change - New Area 22)

GSA Toastmasters
Clara Barton Advanced and Conquer Toastmasters
Talking Heads of State
Stately Speakers Club
Diplomatically Speaking

Area 24 – No Change - New Area 23

International Chat Masters
World Bankers
PAHO Toastmasters
IMF Toastmasters
IFC Toastmasters

Area 25 – No Change - New Area 24

Interior Toastmasters
OPM Toastmasters
F D I C Toastmasters
Federal Reserve Board Toastmasters
Eisenhower Toastmasters

DIVISION C

Area 31

Talk for Change Toastmasters – Suspended

Speakeasy in Downtown DC

Unity Toastmasters

Japanese-English Toastmasters

Peacetimers Club (Added from Area 36)

Phoenix Rizing (Added from Area 36)

Area 32

VA Gaverliers

IDB Development Speakers Club

Just Us Watchdogs

Viva Toastmasters For Mental Health Professionals

Maryland Advanced Toastmasters (Added from Area 33)

Area 33 Close Area 33

Revenooers Toastmasters – Suspended – move to 34

Maryland Advanced Toastmasters – Move to 32

Brookfield Toastmasters Chartered 9/30/23 – Suspended – 3/31/24 move to 34

Area 34 (New Area 33)

M Street Verbalizers Club

Women in Government Relations

S & T Toastmasters

EventSpeak

Revenooers Toastmasters (If reactivated - Added from Area 33)

Brookfield Toastmasters (If reactivated - Added from Area 33)

Area 35 (New Area 34)

Capitol Toastmasters – Suspended

PBGC Toastmasters

Toast of K Street

KCS Toastmasters

USAC Speaks (Added from Area 36)

Area 36 Close

Peacetimers Club - **Move to 31**
Phoenix Rizing – **Move to 31**
USAC Speaks – **Move to 35**

Division D

Area 41 – No Change

Phoenix – DC Toastmasters
DTM Leaders
Shilohites Toastmasters
The St. Augustine Toastmasters Club
Woodridge DC Toastmasters
Word Empowerment Toastmasters

Area 42 - No Change

Goddard Club
NTL Advanced Speakers Club
Greenbelt Toastmasters
Take Flight Toastmasters
Dc Metro Realtors Toastmasters

Area 43 – No Change

Riverside Toastmasters
Federal Center Club
Wiley Toastmasters
Rivertech Toastmasters
Sisters 4 Sisters Network Inc.

Area 44 – No Change

Triple- Crown Toastmasters
Spring Speakers Toastmasters
Go Pro Toastmasters
Speakers on Nebo Way

Area 45

Professionals Reaching Out for Success (PROS)

MBC Toastmasters
UMGC Power Speakers
Prince George's County Women's Bureau
Bowie State University Toastmasters - Suspended

DIVISION E LEAVE AS IS

Area 51

Greater Olney Toastmasters
Germantown Toastmasters
Hopeful Communications Toastmasters
Wheaton Community Toastmasters
Speak Lead Serve Toastmasters - move to Area 52

Area 52

NIST Toastmasters
Speak AZ Toastmasters
JLM Toastmasters
Speak Lead Serve Toastmasters (Added from Area 51)

Area 53 - No Change

Twinbrook Toastmasters
Gene Toasters Toastmasters
Sodexo Toastmasters
MilliporeSigma Speakers Toastmasters

Area 54 - No Change

Vagabond Toastmasters
Turning Point Toastmasters
Sunrise Toastmasters
Francophones du Monde

Area 55

Business Oriented Toastmasters
Easy Tech Toastmasters
Effective Communicators
Lewis Smith Toastmasters - Suspended

Universally Speaking Toastmasters

Area 56 - No Change

Montgomery Village Toastmasters
Great Seneca Power Talkers Toastmasters
Montgomery College Global Leaders and Speakers Toastmasters

DIVISION F

Area 61 - CLOSE

Speech Regulators Toastmasters **MOVE TO 64**
The FDA Metroparkers Toastmasters **MOVE TO 65**

Area 62

Parklawn Toastmasters
US Speakers Toastmasters
AHRQ Toastmasters
Davis Toastmasters

Area 63

NIH Toastmasters
Locke and Key Toastmasters
Marriott Toastmasters
Cystic Fibrosis Toastmasters

Area 64

NRC Toastmasters
EXECUTIVE Toastmasters
Nasdaq Rock Toastmasters
Speech Regulators Toastmasters (Added from Area 61)

Area 65

Bethesda Evening Speakers Club
ASCE Toastmasters
Tally Ho Toastmasters

PMI Montgomery County Toastmasters
The FDA Metroparkers Toastmasters (added from Area 61)

DIVISION G

Area 71 (CLOSE)

Tip Top/NOAA Toastmasters – **Move to Area 74**
Daniel Leadership Toastmasters (**Move to Area 74**)
Kemp Mill Toastmasters - **Move to Area 73**

Area 72

Silver Spring Toastmasters
Holy Cross-Words Toastmasters
She Leads She Speaks Toastmasters
Ullico Toastmasters Toastmasters
Military-Veteran Community Toastmasters

Area 73

Plant Industry Station Toastmasters
WSSC Toastmasters
FDA Muirkirkers Toastmasters
Kemp Mill Toastmasters (Added from Area 71)

Area 74

Khalsa Toastmasters
Top Notch Toastmasters
White Oak Evening Toastmasters - Suspended
Tip Top/NOAA Toastmasters (Added from Area 71)
Daniel Leadership Toastmasters (Added from Area 71)

Area 75

Crown of Laurel Toastmasters
Agricultural Research Center Toastmasters
Columbiana Toastmasters
Jim Whitney Toastmasters
The Restored Toastmasters

Area 76

Chesapeake Toastmasters
White Oak Toastmasters
ALC Advanced Toastmasters



11. District Leadership Committee Report

March 23, 2024

District 36 Leadership Committee Report

In accordance with Toastmasters International guidelines, the District Leadership Committee (DLC) performed the task of finding the best candidates to serve as district officers. Committee responsibilities include:

- Ensuring receipt of signed District Leader Agreement and Release Statement
- Screening candidates for eligibility
- Conducting interviews
- Confirming the candidates accept their nomination
- Submitting a committee report to the District Director
- As per Protocol 9.0: Ensuring there is a minimum of one (1) candidate each for the offices of District Director and Program Quality Director; two (2) or more candidates for the office of Club Growth Director; and a minimum of one (1) candidate for all other elective District offices (All Division Director positions are considered the same position).

The DLC has complied with the responsibilities above and has selected the following candidates to be placed on the ballot for election at the District 36 Council Meeting on **Saturday May 4, 2024**.

District Director	Ramu Garapati, PM3
Program Quality Director	Arvind Madabushi Venugopal, DTM
Club Growth Director	Augusta Inniss, DTM
Division Director	Mike Onzay, DTM

Per Protocol 9.0, 4. Nomination Results:

E. The DLC report is incomplete if the DLC is unable to nominate the required number of candidates for any individual office(s).

F. If the DLC report is incomplete, qualified candidates may run from the floor for any position for which the DLC did not nominate the required number of candidates. Qualified candidates must notify the District Director [at least] seven (7) days prior to their intent to run from the floor. Any nominations made by the DLC are valid.

The DLC report is valid and incomplete for the positions of Club Growth Director and Division Director.

I express my gratitude to the members of the Leadership Committee for their dedication and contributions to the District. They exemplified the core values of Toastmasters: Respect, Integrity, Service, and Excellence. Their ongoing efforts will serve to inspire and guide members as they embark on their Toastmasters leadership journey. The DLC members are listed in the order of their division representation on the next page.

John Kinsman, DTM
Tara A.H. Kawasaki, MS2
Scott Meyer, DTM
Justine Desmarais, SR2
Ying Wang, DTM
Ilya Polonchuk, LD2

It was my pleasure to serve District 36 in this capacity.

Respectively submitted,

ANNMARIE WALKER

AnnMarie Walker, DTM, IPDD
District 36 Leadership Committee Chair

12 Audit Committee Report

Audit Report is not available at this time.

12. District Finance Report
District 36
Profit & Loss (Actual vs. Budget Summary) (In USD)

Month Ending 01/31/2024			07/01/2023 Through 01/31/2024		
Actual	Budget	Variance	Actual	Budget	Variance
District Revenue			District Revenue		
2,281.16	1,141.15	1,140.01	32,213.58	30,189.84	2,023.74
0.00	300.00	(300.00)	0.00	300.00	(300.00)
135.20	0.00	135.20	135.20	0.00	135.20
<u>2,416.36</u>	<u>1,441.15</u>	<u>975.21</u>	<u>32,348.78</u>	<u>30,489.84</u>	<u>1,858.94</u>
District Expenses			District Expenses		
0.00	0.00	0.00	(1,464.73)	2,550.00	(4,014.73)
0.00	100.00	(100.00)	0.00	1,550.00	(1,550.00)
0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
364.58	505.00	(140.42)	2,668.36	5,170.00	(2,501.64)
819.73	0.00	819.73	819.73	1,000.00	(180.27)
0.00	0.00	0.00	0.00	600.00	(600.00)
30.00	280.00	(250.00)	2,017.45	3,345.00	(1,327.55)
1,529.49	450.00	1,079.49	(4,931.58)	1,800.00	(6,731.58)
0.00	150.00	(150.00)	1,201.25	2,245.00	(1,043.75)
0.00	1,950.00	(1,950.00)	8,151.34	9,870.00	(1,718.66)
0.00	0.00	0.00	524.94	0.00	524.94
229.06	250.00	(20.94)	1,603.42	1,750.00	(146.58)
<u>2,972.86</u>	<u>3,685.00</u>	<u>(712.14)</u>	<u>10,590.18</u>	<u>34,880.00</u>	<u>(24,289.82)</u>
<u>(556.50)</u>	<u>(2,243.85)</u>	<u>1,687.35</u>	<u>21,758.60</u>	<u>(4,390.16)</u>	<u>26,148.76</u>
Total Net Income			Total Net Income		

District 36
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 01/31/2024			07/01/2023 Through 01/31/2024		
Actual	Budget	Variance	Actual	Budget	Variance
District Revenue					
Membership Revenue					
2,281.16	1,141.15	1,140.01	32,213.58	30,189.84	2,023.74
2,281.16	1,141.15	1,140.01	32,213.58	30,189.84	2,023.74
6005-000000 - Membership Revenue					
Total Membership Revenue					
District Store Revenue					
0.00	300.00	(300.00)	0.00	300.00	(300.00)
0.00	300.00	(300.00)	0.00	300.00	(300.00)
6045-000000 - District Store Revenue					
Total District Store Revenue					
Other Revenue					
135.20	0.00	135.20	135.20	0.00	135.20
135.20	0.00	135.20	135.20	0.00	135.20
6020-000000 - Miscellaneous Income					
Total Other Revenue					
2,416.36	1,441.15	975.21	32,348.78	30,489.84	1,858.94
2,416.36	1,441.15	975.21	32,348.78	30,489.84	1,858.94
Total District Revenue					
District Expenses					
Recognition					
Recognition - Member					
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	0.00	0.00	0.00	600.00	(600.00)
0.00	0.00	0.00	0.00	800.00	(800.00)
7044-000000 - Postage & Shipping Expense					
7082-000000 - Incentives					
Total Recognition - Member					
Recognition - Division					
0.00	0.00	0.00	0.00	1,750.00	(1,750.00)
0.00	0.00	0.00	0.00	1,750.00	(1,750.00)
7082-000000 - Incentives					
Total Recognition - Division					
Recognition - District					
0.00	0.00	0.00	36.55	0.00	36.55
0.00	0.00	0.00	387.72	0.00	387.72
7004-000000 - Badges & Pins					
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)					
0.00	0.00	0.00	(2,000.00)	0.00	(2,000.00)
0.00	0.00	0.00	111.00	0.00	111.00
0.00	0.00	0.00	(1,464.73)	0.00	(1,464.73)
0.00	0.00	0.00	(1,464.73)	0.00	(1,464.73)
7014-000000 - Room Rental Event Expense					
7082-000000 - Incentives					
Total Recognition - District					
Total Recognition					
Club Growth					
Club Growth - Club Coaching					
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	0.00	0.00	0.00	200.00	(200.00)
7082-000000 - Incentives					
Total Club Growth - Club Coaching					
Club Growth - Membership Growth					
0.00	100.00	(100.00)	0.00	400.00	(400.00)
0.00	100.00	(100.00)	0.00	400.00	(400.00)
7082-000000 - Incentives					
Total Club Growth - Membership Growth					
Club Growth - Membership Retention					
0.00	0.00	0.00	0.00	750.00	(750.00)
0.00	0.00	0.00	0.00	750.00	(750.00)
7082-000000 - Incentives					
Total Club Growth - Membership Retention					
Club Growth - Rebuilding Clubs					
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	100.00	(100.00)	0.00	200.00	(200.00)
0.00	100.00	(100.00)	0.00	1,550.00	(1,550.00)
7082-000000 - Incentives					
Total Club Growth - Rebuilding Clubs					
Total Club Growth					
Marketing Outside of Toastmasters Expenses					
0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
7036-000000 - Advertising Expense					
Total Marketing Outside of Toastmasters Expenses					
Public Relations Expense					
0.00	105.00	(105.00)	0.00	210.00	(210.00)
264.58	0.00	264.58	529.16	0.00	529.16
100.00	0.00	100.00	676.00	0.00	676.00
0.00	400.00	(400.00)	264.58	4,960.00	(4,695.42)
0.00	0.00	0.00	793.74	0.00	793.74
0.00	0.00	0.00	404.88	0.00	404.88
364.58	505.00	(140.42)	2,668.36	5,170.00	(2,501.64)
7008-000000 - Promotional Materials					
7022-000000 - Audio Visual Expense					
7024-000000 - Newsletter Expense					
7026-000000 - Website Expense					
7032-000000 - Telephone Expense					
7036-000000 - Advertising Expense					
Total Public Relations Expense					
Education & Training Expense					
Other					
819.73	0.00	819.73	819.73	0.00	819.73
7010-000000 - Awards Expense					

District 36
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 01/31/2024			07/01/2023 Through 01/31/2024			
Actual	Budget	Variance		Actual	Budget	Variance
			(Trophies, Plaques, Ribbons & Certificates)			
0.00	0.00	0.00	7082-000000 - Incentives	0.00	1,000.00	(1,000.00)
819.73	0.00	819.73	Total Other	819.73	1,000.00	(180.27)
819.73	0.00	819.73	Total Education & Training Expense	819.73	1,000.00	(180.27)
			Speech Contest Expenses			
			Speech Contest Expenses - District			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	600.00	(600.00)
0.00	0.00	0.00	Total Speech Contest Expenses - District	0.00	600.00	(600.00)
0.00	0.00	0.00	Total Speech Contest Expenses	0.00	600.00	(600.00)
			Administration Expenses			
0.00	100.00	(100.00)	7004-000000 - Badges & Pins	0.00	385.00	(385.00)
0.00	0.00	0.00	7032-000000 - Telephone Expense	1,099.45	0.00	1,099.45
0.00	0.00	0.00	7034-000000 - Conference Calls & Webinars Expense	0.00	1,600.00	(1,600.00)
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	0.00	100.00	(100.00)
30.00	0.00	30.00	7070-000000 - Bank Charges & Credit Card Fee Expense	210.00	0.00	210.00
0.00	180.00	(180.00)	7088-000000 - Storage Expenses	708.00	1,260.00	(552.00)
30.00	280.00	(250.00)	Total Administration Expenses	2,017.45	3,345.00	(1,327.55)
			Food and Meals Expense			
			CGD			
0.00	150.00	(150.00)	7078-000000 - Food Expense	238.93	600.00	(361.07)
0.00	150.00	(150.00)	Total CGD	238.93	600.00	(361.07)
			District Director			
0.00	150.00	(150.00)	7078-000000 - Food Expense	0.00	600.00	(600.00)
0.00	150.00	(150.00)	Total District Director	0.00	600.00	(600.00)
			Other Member			
1,529.49	0.00	1,529.49	7078-000000 - Food Expense	(5,170.51)	0.00	(5,170.51)
1,529.49	0.00	1,529.49	Total Other Member	(5,170.51)	0.00	(5,170.51)
			PQD			
0.00	150.00	(150.00)	7078-000000 - Food Expense	0.00	600.00	(600.00)
0.00	150.00	(150.00)	Total PQD	0.00	600.00	(600.00)
1,529.49	450.00	1,079.49	Total Food and Meals Expense	(4,931.58)	1,800.00	(6,731.58)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	476.25	495.00	(18.75)
0.00	50.00	(50.00)	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	100.00	(100.00)
0.00	50.00	(50.00)	Total District Director	476.25	595.00	(118.75)
			Program Quality Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	0.00	725.00	(725.00)
0.00	50.00	(50.00)	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	100.00	(100.00)
0.00	50.00	(50.00)	Total PQD	0.00	825.00	(825.00)
			Club Growth Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	725.00	725.00	0.00
0.00	50.00	(50.00)	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	100.00	(100.00)
0.00	50.00	(50.00)	Total CGD	725.00	825.00	(100.00)
0.00	150.00	(150.00)	Total Travel Expense	1,201.25	2,245.00	(1,043.75)
			Lodging Expense			
			District CGD			

District 36
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 01/31/2024			07/01/2023 Through 01/31/2024			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	650.00	(650.00)	7058-000000 - Lodging Expense	2,699.16	3,290.00	(590.84)
0.00	650.00	(650.00)	Total CGD	2,699.16	3,290.00	(590.84)
			District director			
0.00	650.00	(650.00)	7058-000000 - Lodging Expense	2,726.09	3,290.00	(563.91)
0.00	650.00	(650.00)	Total District director	2,726.09	3,290.00	(563.91)
			District PQD			
0.00	650.00	(650.00)	7058-000000 - Lodging Expense	2,726.09	3,290.00	(563.91)
0.00	650.00	(650.00)	Total District PQD	2,726.09	3,290.00	(563.91)
0.00	1,950.00	(1,950.00)	Total Lodging Expense	8,151.34	9,870.00	(1,718.66)
			Other Expenses			
0.00	0.00	0.00	7032-000000 - Telephone Expense	347.94	0.00	347.94
0.00	0.00	0.00	7088-000000 - Storage Expenses	177.00	0.00	177.00
0.00	0.00	0.00	Total Other Expenses	524.94	0.00	524.94
			Allocation Expenses			
229.06	250.00	(20.94)	7092-000000 - TI Allocation	1,603.42	1,750.00	(146.58)
229.06	250.00	(20.94)	Total Allocation Expenses	1,603.42	1,750.00	(146.58)
2,972.86	3,685.00	(712.14)	Total District Expenses	10,590.18	34,880.00	(24,289.82)
(556.50)	(2,243.85)	1,687.35	Total Net Income	21,758.60	(4,390.16)	26,148.76

District 36
Profit & Loss (Actual vs. Budget Summary) (In USD)

Month Ending 02/29/2024			07/01/2023 Through 02/29/2024		
Actual	Budget	Variance	Actual	Budget	Variance
			District Revenue		
5,102.50	3,910.70	1,191.80	37,316.08	34,100.54	3,215.54
225.00	0.00	225.00	225.00	0.00	225.00
0.00	0.00	0.00	0.00	300.00	(300.00)
0.00	0.00	0.00	135.20	0.00	135.20
<u>5,327.50</u>	<u>3,910.70</u>	<u>1,416.80</u>	<u>37,676.28</u>	<u>34,400.54</u>	<u>3,275.74</u>
			District Expenses		
5.94	0.00	5.94	5.94	0.00	5.94
0.00	0.00	0.00	(1,464.73)	2,550.00	(4,014.73)
0.00	300.00	(300.00)	0.00	1,850.00	(1,850.00)
0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
264.58	400.00	(135.42)	2,932.94	5,570.00	(2,637.06)
50.00	400.00	(350.00)	869.73	1,400.00	(530.27)
0.00	0.00	0.00	0.00	600.00	(600.00)
414.20	180.00	234.20	2,431.65	3,525.00	(1,093.35)
0.00	0.00	0.00	(4,931.58)	1,800.00	(6,731.58)
0.00	0.00	0.00	1,201.25	2,245.00	(1,043.75)
1,233.31	0.00	1,233.31	9,384.65	9,870.00	(485.35)
0.00	0.00	0.00	524.94	0.00	524.94
229.06	250.00	(20.94)	1,832.48	2,000.00	(167.52)
<u>2,197.09</u>	<u>1,530.00</u>	<u>667.09</u>	<u>12,787.27</u>	<u>36,410.00</u>	<u>(23,622.73)</u>
<u>3,130.41</u>	<u>2,380.70</u>	<u>749.71</u>	<u>24,889.01</u>	<u>(2,009.46)</u>	<u>26,898.47</u>
			Total Net Income		

District 36
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 02/29/2024			07/01/2023 Through 02/29/2024		
Actual	Budget	Variance	Actual	Budget	Variance
			District Revenue		
			Membership Revenue		
5,102.50	3,910.70	1,191.80	37,316.08	34,100.54	3,215.54
5,102.50	3,910.70	1,191.80	37,316.08	34,100.54	3,215.54
			Total Membership Revenue		
			Conference Revenue		
			Registration & Tickets		
			Registration - No Item		
225.00	0.00	225.00	225.00	0.00	225.00
225.00	0.00	225.00	225.00	0.00	225.00
225.00	0.00	225.00	225.00	0.00	225.00
			Total Registration - No Item		
			Total Registration & Tickets		
			Total Conference Revenue		
			District Store Revenue		
			6045-000000 - District Store Revenue		
0.00	0.00	0.00	0.00	300.00	(300.00)
0.00	0.00	0.00	0.00	300.00	(300.00)
			Total District Store Revenue		
			Other Revenue		
			6020-000000 - Miscellaneous Income		
0.00	0.00	0.00	135.20	0.00	135.20
0.00	0.00	0.00	135.20	0.00	135.20
5,327.50	3,910.70	1,416.80	37,676.28	34,400.54	3,275.74
			Total District Revenue		
			District Expenses		
			Conference Expenses		
			7070-000000 - Bank Charges & Credit Card Fee Expense		
5.94	0.00	5.94	5.94	0.00	5.94
5.94	0.00	5.94	5.94	0.00	5.94
			Total Conference Expenses		
			Recognition		
			Recognition - Member		
			7044-000000 - Postage & Shipping Expense		
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	0.00	0.00	0.00	600.00	(600.00)
0.00	0.00	0.00	0.00	800.00	(800.00)
			Total Recognition - Member		
			Recognition - Division		
			7082-000000 - Incentives		
0.00	0.00	0.00	0.00	1,750.00	(1,750.00)
0.00	0.00	0.00	0.00	1,750.00	(1,750.00)
			Total Recognition - Division		
			Recognition - District		
			7004-000000 - Badges & Pins		
0.00	0.00	0.00	36.55	0.00	36.55
0.00	0.00	0.00	387.72	0.00	387.72
			(Trophies, Plaques, Ribbons & Certificates)		
			7014-000000 - Room Rental Event Expense		
0.00	0.00	0.00	(2,000.00)	0.00	(2,000.00)
0.00	0.00	0.00	111.00	0.00	111.00
0.00	0.00	0.00	(1,464.73)	0.00	(1,464.73)
0.00	0.00	0.00	(1,464.73)	2,550.00	(4,014.73)
			Total Recognition - District		
			Total Recognition		
			Club Growth		
			Club Growth - Club Coaching		
			7082-000000 - Incentives		
0.00	200.00	(200.00)	0.00	400.00	(400.00)
0.00	200.00	(200.00)	0.00	400.00	(400.00)
			Total Club Growth - Club Coaching		
			Club Growth - Membership Growth		
			7082-000000 - Incentives		
0.00	100.00	(100.00)	0.00	500.00	(500.00)
0.00	100.00	(100.00)	0.00	500.00	(500.00)
			Total Club Growth - Membership Growth		
			Club Growth - Membership Retention		
			7082-000000 - Incentives		
0.00	0.00	0.00	0.00	750.00	(750.00)
0.00	0.00	0.00	0.00	750.00	(750.00)
			Total Club Growth - Membership Retention		
			Club Growth - Rebuilding Clubs		
			7082-000000 - Incentives		
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	0.00	0.00	0.00	200.00	(200.00)
0.00	300.00	(300.00)	0.00	1,850.00	(1,850.00)
			Total Club Growth - Rebuilding Clubs		
			Total Club Growth		
			Marketing Outside of Toastmasters Expenses		
			7036-000000 - Advertising Expense		
0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
			Total Marketing Outside of Toastmasters Expenses		

District 36
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 02/29/2024			07/01/2023 Through 02/29/2024			
Actual	Budget	Variance		Actual	Budget	Variance
			Public Relations Expense			
0.00	0.00	0.00	7008-000000 - Promotional Materials	0.00	210.00	(210.00)
264.58	0.00	264.58	7022-000000 - Audio Visual Expense	793.74	0.00	793.74
0.00	0.00	0.00	7024-000000 - Newsletter Expense	676.00	0.00	676.00
0.00	400.00	(400.00)	7026-000000 - Website Expense	264.58	5,360.00	(5,095.42)
0.00	0.00	0.00	7032-000000 - Telephone Expense	793.74	0.00	793.74
0.00	0.00	0.00	7036-000000 - Advertising Expense	404.88	0.00	404.88
264.58	400.00	(135.42)	Total Public Relations Expense	2,932.94	5,570.00	(2,637.06)
			Education & Training Expense			
			TLI			
0.00	400.00	(400.00)	7082-000000 - Incentives	0.00	400.00	(400.00)
0.00	400.00	(400.00)	Total TLI	0.00	400.00	(400.00)
			Other			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	819.73	0.00	819.73
50.00	0.00	50.00	7014-000000 - Room Rental Event Expense	50.00	0.00	50.00
0.00	0.00	0.00	7082-000000 - Incentives	0.00	1,000.00	(1,000.00)
50.00	0.00	50.00	Total Other	869.73	1,000.00	(130.27)
50.00	400.00	(350.00)	Total Education & Training Expense	869.73	1,400.00	(530.27)
			Speech Contest Expenses			
			Speech Contest Expenses - District			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	0.00	600.00	(600.00)
0.00	0.00	0.00	Total Speech Contest Expenses - District	0.00	600.00	(600.00)
0.00	0.00	0.00	Total Speech Contest Expenses	0.00	600.00	(600.00)
			Administration Expenses			
0.00	0.00	0.00	7004-000000 - Badges & Pins	0.00	385.00	(385.00)
0.00	0.00	0.00	7032-000000 - Telephone Expense	1,099.45	0.00	1,099.45
0.00	0.00	0.00	7034-000000 - Conference Calls & Webinars Expense	0.00	1,600.00	(1,600.00)
0.00	0.00	0.00	7044-000000 - Postage & Shipping Ex- pense	0.00	100.00	(100.00)
30.00	0.00	30.00	7070-000000 - Bank Charges & Credit Card Fee Expense	240.00	0.00	240.00
384.20	180.00	204.20	7088-000000 - Storage Expenses	1,092.20	1,440.00	(347.80)
414.20	180.00	234.20	Total Administration Expenses	2,431.65	3,525.00	(1,093.35)
			Food and Meals Expense			
			CGD			
0.00	0.00	0.00	7078-000000 - Food Expense	238.93	600.00	(361.07)
0.00	0.00	0.00	Total CGD	238.93	600.00	(361.07)
			District Director			
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	600.00	(600.00)
0.00	0.00	0.00	Total District Director	0.00	600.00	(600.00)
			Other Member			
0.00	0.00	0.00	7078-000000 - Food Expense	(5,170.51)	0.00	(5,170.51)
0.00	0.00	0.00	Total Other Member	(5,170.51)	0.00	(5,170.51)
			PQD			
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	600.00	(600.00)
0.00	0.00	0.00	Total PQD	0.00	600.00	(600.00)
0.00	0.00	0.00	Total Food and Meals Expense	(4,931.58)	1,800.00	(6,731.58)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	476.25	495.00	(18.75)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	100.00	(100.00)

District 36
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 02/29/2024			07/01/2023 Through 02/29/2024			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	Total District Director	476.25	595.00	(118.75)
0.00	0.00	0.00	Program Quality Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	0.00	725.00	(725.00)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	100.00	(100.00)
0.00	0.00	0.00	Total PQD	0.00	825.00	(825.00)
0.00	0.00	0.00	Club Growth Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	725.00	725.00	0.00
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	100.00	(100.00)
0.00	0.00	0.00	Total CGD	725.00	825.00	(100.00)
0.00	0.00	0.00	Total Travel Expense	1,201.25	2,245.00	(1,043.75)
			Lodging Expense			
			District CGD			
292.90	0.00	292.90	7058-000000 - Lodging Expense	2,992.06	3,290.00	(297.94)
292.90	0.00	292.90	Total CGD	2,992.06	3,290.00	(297.94)
			District director			
439.35	0.00	439.35	7058-000000 - Lodging Expense	3,165.44	3,290.00	(124.56)
439.35	0.00	439.35	Total District director	3,165.44	3,290.00	(124.56)
			District PQD			
501.06	0.00	501.06	7058-000000 - Lodging Expense	3,227.15	3,290.00	(62.85)
501.06	0.00	501.06	Total District PQD	3,227.15	3,290.00	(62.85)
1,233.31	0.00	1,233.31	Total Lodging Expense	9,384.65	9,870.00	(485.35)
			Other Expenses			
0.00	0.00	0.00	7032-000000 - Telephone Expense	347.94	0.00	347.94
0.00	0.00	0.00	7088-000000 - Storage Expenses	177.00	0.00	177.00
0.00	0.00	0.00	Total Other Expenses	524.94	0.00	524.94
			Allocation Expenses			
229.06	250.00	(20.94)	7092-000000 - TI Allocation	1,832.48	2,000.00	(167.52)
229.06	250.00	(20.94)	Total Allocation Expenses	1,832.48	2,000.00	(167.52)
2,197.09	1,530.00	667.09	Total District Expenses	12,787.27	36,410.00	(23,622.73)
3,130.41	2,380.70	749.71	Total Net Income	24,889.01	(2,009.46)	26,898.47

13a. Division A Report

Division A Director: Sonya Ponds

Area Number/ AD Name	# Clubs in Area	# of Officers Trained Winter	# Clubs at Charter Strength?	# Clubs with Officer List Submitted	# Clubs with Apr Dues Paid	Area Council Meeting Date?	Area Contest Date? (Provide registration links below)
11	3	11	0	2	2	N/A	March 28, 2024
12	2	9	0	2	1	N/A	March 28, 2024
13	3	13	1	3	3	N/A	March 28, 2024
14	4	10	1	3	3	N/A	March 28, 2024
15	3	14	2	3	3	N/A	March 28, 2024
16	4	15	1	4	2	N/A	March 28, 2024

Area Number/ AD Name	Spring AD Visits Done? (Summ ary, e.g., 3/5)	Spring AD Visit Reports Submitt ed Online?	# New members Since July 1	Club Meetings			AD Visit Comments / Feedback?
				# V i r t u a l O n l y	#I n- P e r s o n O n l y	# H y b r i d	
11	0	N/A	5	1		1	Conduct meet and greets visits few clubs, will do official assessments in April and May
12	0	N/A	6			2	Will Conduct Official Assessment by May 31 2024
13	0	N/A	5	3			Will Conduct Official Assessment by May 31 2024
14	0	N/A	16	2		2	Conduct meet and greets visits few club, will do official assessments in April and May
15	0	N/A	10	2		2	Conducted meet and greets visits few clubs, will do official assessments in April and May
16	0	N/A	10	3		1	Conducted meet and greets visits few clubs, will do official assessments in April and May

When were Division Council Meetings held? N/A

Division Contest Date & Registration Link: April 14, 2024 4pm to 6pm <https://bit.ly/DivA2024>

Any new club leads since July 1 in Division (yes/no): N/A

Additional Educational / Marketing / PR Activities: N/A

Other Notes:

- Georgetown Law Toastmasters will dissolve at March 31st 2024
- Justice League Toastmasters Club and Revenooers Toastmasters Club are holdind hybrid meeting and will merge. Revenooers Toastmasters Club will dissolve.
- Currently, four clubs are at Distinguished, Select Distinguished, or Presidential Distinguished Level as of March 30, 2024
 - US Senate Club
 - BeLabours Toastmasters Club
 - Ambassadors of Speech
- Clubs close to Distinguished as of March 30, 2024
 - FTC Toastmasters Club (3 Goals)

13b. Division B Report

Division B Director: Douglas Kelly

Area Number/ AD Name	# Clubs in Area	%/# of Officers Trained Winter	%/# Clubs at Charter Strength?	%/# Clubs with Officer List Submitted (last/year)	# Clubs with Apr Dues Paid	Area Council Meeting Date?	Area Contest Date? (Provide registration links below)
21	4	56% (10 of 18)	25% (1 of 4)	50% (2 of 4)	0	Sat, 2/17	Sat, 3/2
22	3	53% (9 of 17)	33% (1 of 3)	67% (2 of 3)	0	Sat, 2/17	Sat, 3/2
23	5	74% (23 of 31)	20% (1 of 5)	100% (5 of 5)	0	Sat, 2/17	Sat, 3/2
24	5	55% (18 of 33)	40% (2 of 5)	80% (4 of 5)	0	Sat, 2/17	Sat, 3/2
25	5	45% (15 of 33)	40% (2 of 5)	80% (4 of 5)	0	Sat, 2/17	n/a
Total	22	57% (75 of 132)	32% (7 of 22)	77% (17 of 22)	0% (0 of 22)		80% (4 of 5)

Area Number/ AD Name	Spring AD Visits Done? (Summary, e.g., 3/5)	Spring AD Visit Reports Submitted Online?	Members	Members	Members	# of New members (% of Base) Since July 1	Club Meetings		
			Base Size/%	Current Size/% (as of 18 March)	Net Growth (Current – Base) / Base as of 18 March		#Virtual Only	#In-Person Only	#Hybrid
21	50% (2 of 4)	50% (2 of 4)	50 (15%)	48 (14%)	-4% (-2/50)	15 (30%)	3	0	1
22	67% (2 of 3)	67% (2 of 3)	50 (15%)	43 (13%)	-14% (-7/50)	9 (18%)	3	0	0
23	80% (4 of 5)	80% (4 of 5)	52 (16%)	71 (21%)	+36% (19/52)	29 (56%)	4	0	1
24	100% (5 of 5)	100% (5 of 5)	87 (27%)	90 (27%)	+3% (3/87)	28 (32%)	2	0	3
25	100% (5 of 5)	100% (5 of 5)	84 (26%)	84 (25%)	0% (0/84)	14 (18%)	3	0	2
Total	82% (18 of 22)	82% (18 of 22)	323 (100%)	336 (100%)	+4% (13/323)	95 (29%)	15 (68%)	0	7 (32%)

Area Number/ AD Name	Earned DCP Goals	To-Go DCP Goals	Risk Level	AD Visit Comments / Feedback?
	# earned per area (per club) as of 18 March	# needed for ALL clubs to be Distinguished	Estimated risk of NOT being Distinguished (e.g., Low, Medium, High)	
21	4 (4, 0, 0, 0)	80% (16 of 20)	High	1 at-risk club (PESDA - 6 members), 2 struggling (PS, GWU), 2 weak added (PS, PESDA), anticipate at most 2 Distinguished (Dupont & GWU)
22	8 (2, 0, 6)	53% (8 of 15)	Medium	1 at-risk club (National Press - 5 members), 2 likely Distinguished (Dupont Circle & GBL)
23	20 (7, 1, 3, 6, 3)	32% (8 of 25)	Low	2 educationally challenged (Clara & Talking Heads - 0-1 awards), high hopes all 5 Distinguished (Clara farthest away)
24	15 (0, 5, 4, 5, 1)	40% (10 of 25)	Medium	2 educationally & leadership challenged (IFC & ICM - 0 awards, 1-2 trained),
25	13 (5, 1, 4, 2, 1)	48% (12 of 25)	Medium-High	1 at-risk club (Eisenhower), 3 educationally challenged (OPM, FedRes, Eisenhower)

Total	60	49% (54 of 110)	Medium	<p>Overall. Moderate risk of Division B NOT being distinguished by 30 June 2024. Areas 21 & 25 may require the most support however can't neglect 22 & 24 either. Area 23 is the impressive leader within the division.</p> <p>If clubs survive the 1 April membership renewal challenge and begin to earned their educational awards, the division can be Distinguished. Need to reassess in 6 weeks (before 1 May 2024).</p> <p>BUT I'm cautiously optimistic at this point.</p>
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When were Division Council Meetings held? Saturday, 17 February @ 4 PM - [Div B Mtg Link](#)

Division Contest Date & Registration Link: Saturday, 2 March @ 2 PM - [Combined Areas 21-24 Link](#)

Any new club leads since July 1 in Division

(yes/no): No Additional Educational /

Marketing / PR Activities: n/a

Other Notes: Much membership building likely needed after 1 April. I expect risk to be much higher in April than March.

13c. Division C Report
Division: C Director: Bessie Johnson

Area Number/ AD Name	# Clubs in Area	# of Officers Trained Winter	# Clubs at Charter Strength?	# Clubs with Officer List Submitted	# Clubs with Apr Dues Paid	Area Council Meeting Date?	Area Contest Date? (Provide registration links below)
31 – Allena Wesley	4	11	3	4	2		3/23/24
32 – Giovanna Jones	4	10	2	2	2		3/23/24
33 - Sponsored Div Dir	3	7	0	2	1		3/23/24
34 - Sponsored Div. Dir.	4	7	2	4	2		3/23/24
35 – Sponsored Div. Dir	4	9	1	3	2		3/23/24
33 – Venkatramanan Krishnasami	3	12	1	3	2		3/23/24

Area Number/ AD Name	Spring AD Visits Done? (Summ ary, e.g., 3/5)	Spring AD Visit Reports Submitt ed Online?	# New members Since July 1	Club Meetings			AD Visit Comments / Feedback?
				# V ir t u a l O n l y	#I n- P er so n O n l y	# H y b rid	
31			24	4			
32			24	4			
33			4	3			
34			11	4			
35			2	4			
36			12	3			

When were Division Council Meetings held? None

Division Contest Date & Registration Link: Division C Contest scheduled for April 14, 2024

Join Zoom Meeting <https://us06web.zoom.us/j/88480533991?pwd=PpqIaemRbvl4bjaK1wnvpa1jW3MYMS.1>

Any new club leads since July 1 in Division (yes/no): no

Additional Educational / Marketing / PR Activities: none

Other Notes:

13d. Division D Report
Division D Director: Vacant

NO WRITTEN REPORT SUBMITTED FOR DIVISION D

13e. Division E Report
Division E Director: Ying Wang

Area Number/ AD Name	# Clubs in Area	# of Officers Trained Winter	# Clubs at Charter Strength?	# Clubs with Officer List Submitted	# Clubs with Apr Dues Paid	Area Council Meeting Date?	Area Contest Date? (Provide registration links below)
51	5	17				Nov., 20	03/09
52	3					Nov., 20	Cancelled
53	4					Nov., 20	Cancelled
54	4					Nov., 20	03/16
55/Rachel Jung	5					By email	03/09
56	3					Nov., 20	03/16

Area Number/ AD Name	Spring AD Visits Done? (Summary, e.g., 3/5)	Spring AD Visit Reports Submitted Online?	# New members Since July 1	Club Meetings			AD Visit Comments / Feedback?
				# Virtual Only	# In-Person Only	# Hybrid	
51	0/5	0/5	12	2	1	2	
52	2/3	0/3	9	1	0	2	We may lose JLM
53	1/4	0/4	17	2	0	2	
54	0/4	0/4	16	2	0	2	
55	0/5	0/5	22	3	0	1	Lewis Smith remains low membership. No meetings
56	2/3	0/3	3	3	0	0	

When were Division Council Meetings held? Only email communications with AD. Area Councils November 20, 2023

Division Contest Date & Registration Link: April 20 on District 36 Contest Calendar

Any new club leads since July 1 in Division (yes/no): no

Additional Educational / Marketing / PR Activities: Open House, Celebration, Local News Paper

Other Notes: Membership may impact DCP for many clubs.

13f. Division F Report

Division F Director: Sadaf Shehzad

Area Number/ AD Name	# Clubs in Area	# of Officers Trained Winter	# Clubs at Charter Strength?	# Clubs with Officer List Submitted	# Clubs with Apr Dues Paid	Area Council Meeting Date?	Area Contest Date? (Provide registration links below)
61/Rose Burrel	2	8	2	2	0	Not Held	March 24
62/Sadaf Shehzad	4	10	2	3	1	Not Held	March 23
63/Gihan Tissera	4	11	1	2	1	Not Held	March 23
64/Lanette Palmquist	3	10	1	2	0	Not Held	March 23
65/Sue Chand	4	17	2	4	3	Not Held	March 24

Area Number/ AD Name	Spring AD Visits Done? (Summ ary, e.g., 3/5)	Spring AD Visit Reports Submitt ed Online?	# New members Since July 1	Club Meetings			AD Visit Comments / Feedback?
				# V i r t u a l O n l y	#I n- P e r s o n O n l y	# H y b r i d	
61/Rose Burrell	1	0	15				
62/Sadaf Shehzad	3	0	25	1	-	2	
63/Gihan Tissera	4	2	9	4	-	-	
64/Lanette Palmquist	3	0	13	2	-	1	
65/Sue Chand	0	0	22	-	-	-	AD visit ...Planned for April

When were Division Council Meetings held? **Every month**

Division Contest Date & Registration Link: [April 21,2024](#)

Any new club leads since July 1 in Division (yes/no): No

Additional Educational / Marketing / PR Activities: Planned Tabling event to raise awareness about Toastmasters International at IDB Exhibition Event in November 2023.

Other Notes: -

13g. Division G Report

Division G Director: Ilya Polonchuk

Area Number/ AD Name	# Clubs in Area	# of Officers Trained Winter	# Clubs at Charter Strength?	# Clubs with Officer List Submitted	# Clubs with Apr Dues Paid	Area Council Meeting Date?	Area Contest Date? (Provide registration links below)
71/supported by Div G Dir.	3	15	3	3	2	N/A	March 3, 2024
72/supported by Augusta Inniss	5	26	5	5	4	N/A	March 10, 2024
73/Cara Gregg	3	7	2	2	1	N/A	March 17, 2024
74/ supported by Div G Dir.	3	9	3	3	2	N/A	March 10, 2024
75/Betty McConn	5	33	5	5	4	N/A	March 3, 2024
76/supported by Augusta Inniss	3	16	3	2	2	N/A	March 17, 2024

Area Number/ AD Name	Spring AD Visits Done? (Summ ary, e.g., 3/5)	Spring AD Visit Reports Submitted Online?	# New members Since July 1	Club Meetings			AD Visit Comments / Feedback?
				#Virtual Only	#In-Person Only	#Hybrid	
71/supported by Div G Dir.	1/3	0/3	11	1		2	
72/supported by Augusta Inniss	5/5	0/5	32	5			
73/Cara Gregg	3/3	3/3	12	3			
74/ supported by Div G Dir.	0/3	0/3	5	2	1		
75/Betty McConn	5/5	5/5	10	3	1	1	
76/supported by Augusta Inniss	3/3	0/3	11	3			

When were Division Council Meetings held? N/A, Will host one soon.

Division Contest Date & Registration Link: April 7,

2024 - <https://us06web.zoom.us/meeting/register/tZluduCvqT0iEtccyoMQOdaxaTHv9yG0DMkt>

Any new club leads since July 1 in Division (yes/no): No

Additional Educational / Marketing / PR Activities:

Other Notes:

13h. Logistics Manager's Report
Icy M. Barton

Dear Madam District 36 Director and Fellow Leaders,

District 36 began planning functions in person for the first time since the Spring of 2020. As the Logistics Manager, I supported the District with meeting locations for business meetings, speech contests, and training. My vision for this year was to support the District through three goals:

- Locate potential meeting places for various events within the District and each division.
- Assist the District Division Directors with the locations to host their division contests and training.
- Work with the Program Quality Director, Conference Chair, and Committee to secure a location for the District Conference 2024 and stay within the budget.

The District Council voted to have an in-person conference in May 2024. After many months of searching, the Walter E. Washington Convention Center, Washington DC, was selected, and the dates of the conference were changed from May 16th – 17th to May 3rd - 4th. All district contests from club – division were held online.

Regards,

Icy M. Barton, DTM
Logistics Manager
District 36

13i. Public Relations Manager's Report

Nadia A. Trowers

Greetings Madam District 36 Director and Fellow Leaders,

PURPOSE

The four focus areas for the 2023-2024 Toastmasters have proven to be ambitious for a team with more ideas than volunteers. Updates for the focus area are outlined below, as well as plans for the 60 to 90-day plan wrap-up for the incoming appointed leader and their team.

- **Website Development:** The initial goal was to deliver a new website on a different platform to continue providing timely District news, information, and updates from the District Trio and introducing District 36 Toastmasters to prospective Toastmasters. The current approach is to write up the needs and recommendations for the new website and provide the opportunity for a Toastmaster to execute as a DTM project.
- **Email Communications:** Email communications have been distributed monthly with timely information using the email marketing platform MailChimp. Since the September 9th meeting, 11 communications have been distributed with an average open rate of 54%, reaching an average of 1100 Toastmasters for each communication. According to our provider, MailChimp, the average open rate for a non-profit is 40.03% and 35.64% for the education and training industry. It's safe to say we have an above-average open rate with room for improvement. Email communications also engage members and cause them to anticipate District 36 emails because of their value. The upcoming April communications will heavily promote the District's Annual Conference to get 400 registrants.
- **Graphics:** The goal remains to streamline graphics by creating Canva Templates for clubs to use for meetings and special events i.e., Open House, Contests, Special Events. The idea is currently being done by Districts 123, 121, and 31, to name a few, and will prove to be beneficial for club VPPRs and the overall District digital presence moving forward. A Canva class would also be great to host as a future TLI elective or session from the new PRM team.
- **Storytelling:** At the time of this writing, communications have not leveraged the power of storytelling. However, with the increase in conference promotions, storytelling will be used to showcase YouTube video clips from previous District 36 contests. The goal would be to continue the element of sharing videos from the May conference to end the Toastmasters year.
The PRM team has not engaged District VPPRs with any regular meeting times, but once Canva graphics become available, a communication will be sent to all VPPRs to encourage them to provide feedback and share with their incoming officers.

SOCIAL MEDIA

The social media accounts for the District have increased engagement thanks to the support of Arvind Venugopal, Club Growth Director, who scheduled posts on Facebook to engage District Toastmasters with fun and enlightening posts, i.e., "Tag a Toastmaster who inspires you." The

team has not implemented ad buys on Facebook or other platforms, but they will be proposed for the final stretch of conference promotions.

As of March 30, 2024, our numbers for each platform are:

- **Twitter:** <https://twitter.com/District36Toast>
575 followers
- **Private Facebook Page:** <https://www.facebook.com/groups/district36>
588 members increase of 18 followers since September 2023
- **Public Facebook Page:** <https://www.facebook.com/District36.Toastmasters.Public>
24 Page Likes, up 13 since September 2023, and 52 Followers, an increase of 30 followers since September 2023.
- **LinkedIn:** <https://www.linkedin.com/company/toastmasters-d36/>
54 followers, up 4 from September 2023

We are open to feedback and suggestions for improving our internal communications and raising the awareness of the District in the public as we close out the Toastmasters year.

Nadia A. Trowers
District 36 Public Relations Manager

13j. Club Growth Director's Report Arvind Venugopal

Dear Madam District-36 Director and Fellow Leaders,

We are in Spring 2024. As I reflect on a Toastmasters year that has been a mix of challenges and opportunities, I feel that I continued to grow - as a student, as a community member, as a leader, as a human being - and continued making progress in my journey to becoming a useful resource for others. This year so far, I have seen resilient leaders in action working diligently to grow themselves, their fellow members, and their clubs. This year so far, I have seen a deep level of community engagement among leaders organizing open houses, club anniversaries, and other special events. This year so far, I have seen clubs getting chartered, coaches getting engaged with challenged clubs, and leaders tackling growth challenges at various levels. In terms of the Club Growth team, there have been several highlights. In this report we look at the following: how we started, where we are now, and where we go from here.

HOW WE STARTED:

Since the beginning of this term year, the Club Growth team has been focused on two key areas:

1) Establishing a good foundation for the Club Growth team in terms of committee setups, marketing strategy development, and growing leaders along the way, and 2) Keeping a sharp focus on district mission: 'Growing new clubs and Supporting all clubs in the District'.

WHERE WE ARE NOW:

How have we done so far with the goals we had set at the term's beginning?

- Goal: Re-establishing a culture of team building in district leadership – through 2 extension committee teams and 2 retention committee teams
 - Status: **GREEN (Successfully established)**
- Goal: 25 coach appointments - to support challenged clubs (with less than 12 members)
 - Status: **YELLOW (Making Progress: 8 so far – more appointments are in flight)**
- Goal: 10 new clubs - we will look to strengthen each of our Divisions.
 - Status: **YELLOW (Making Progress – 2 clubs chartered, 6 pending charter, 4 new leads pending discussions, plus 10 older leads that need closures)**

There is still work to be done. We are learning. We are growing. We are making progress. It has been a good team effort so far. A big shout out to all leaders in the Club Growth team for their service and dedication, and for the unique lens they bring to the team.

Committee Chairs in the Club Growth Team:

- *David Alexander: Co-Chair of Club Coaching Committee and Retention Team*
- *Barry Piatt, PDG: Co-Chair of Club Coaching Committee and Retention Team*
- *Fawaz Joseph: Co-Chair of New Club Sourcing Committee and Extension Team*
- *Mike Onzay: Co-Chair of New Club Sourcing Committee and Extension Team*
- *Jaci Pasley, PDG: Chair of Demo Committee and Extension Team*
- *Ena Okah, PDD: Committee Advisor, Arvind's Mentor*

Leaders currently coaching clubs: Patrick Cuff, Greg Flaherty, Irina Gabidullina, Ramona Williams, Jaci Pasley, David Alexander, Sue Chand, Arvind Venugopal

Leaders who have sponsored or mentored clubs this year so far: Joyce Nyairo, Naomi Carrington-Hockman, Catherine Kucsan, Sue Chand, AnnMarie Walker, Krish Murti, Supreet Kaur

Leaders in this year's demo committee pool: Jaci Pasley, Robert Behr, Donna Abramczyk, Krish Murti, Janice Strachan, Bill Buslee, Preeti Kaur, Augusta Inniss, Pamela Person, Suzanne Barone, Jim Chamberlain, Supreet Kaur, Fawaz Joseph, Mike Onzay, Ena Okah

All DEC Team members who have contributed to Club Growth initiatives so far: Including Division Directors, Area Directors, Nadia Trowers (District Public Relations Manager), Ramu Garapati (District Program Quality Director), Gwen Miller (District Director)

WHERE DO WE GO FROM HERE?

In the last quarter of this term, there will be three key focus areas for the Club Growth team: 1) Continue with follow ups and charter current leads while also continuing to research for new leads, 2) Help all District clubs finish the year strong through a combination of coaching, mentorship, and strategic guidance, 3) Establish and kickstart a continuity plan with the incoming team of leaders and help raise the bar.

As we continue setting up our District for success and growth - let's remember to continue rising like the Phoenix, keep moving forward with our actions, and build on top of the momentum so far by growing leaders around us. I look forward to working with the entire Club Growth team to finish the year strong, collaborate with present as well as incoming leaders, and elevate District 36 to greater success.

Arvind Venugopal, DTM
Club Growth Director

13k. Program Quality Director's Report Ramu Garapati

Dear Madam District-36 Director and Fellow Leaders,

The Program Quality team has successfully completed what it felt like the busiest quarter and look forward to the final quarter of 2023-2024 Toastmasters Year. It is an opportunity to reflect on the team's ambitions, challenges, and successes so far. Winter TLI successfully wrapped up with five online TLI's and one in person TLI. For officers/members that could not make it to any of the TLI's, an additional informational event on officer roles and responsibilities was provided. The number of trained officers increased by 25% this year. Electives were highly effective with a decent attendance and mainly focused on the needs of clubs/District. In addition, we were able to continuously offer opportunities to train every month on FreeToastHost, Pathways and encourage clubs with their workshops, speechcraft and youth leadership programs. Many of the clubs participated in the International Speech Contest.

The focus this quarter is to encourage clubs to complete pathways educational levels and achieve Distinguished status or higher. District 36 Conference Team is blessed to have the support of many leaders supporting this year's conference. Location, agenda, speakers, and marketing have been finalized. The theme of the conference is to, Empower Emerging Leaders and Build a Strong Community through Leadership and Communication. As Toastmasters International enters its centennial year, our District conference will focus on celebrating our members and their achievements, recognizing past and present District leaders and provide inspiration for rebuilding District 36 to its full strength and potential to serve one another.

Committee Chairs in the Program Quality Team:

- *Augusta Inniss, DTM: 2023-2024 District 36 Conference Chair*
- *Eniola Olowofoyeku: 2023-2024 District 36 Conference Co-Chair*
- *Robert Behr: 2023-2024 District 36 TLI Chair*
- *John Ojeifo, DTM: 2023-2024 District 36 Education Chair*
- *Bonnie Maidak, PDD: 2023-2024 District 36 Contest Chief Judge*

Leaders that helped with TLI: Mahesh Patil, Laurie Hanna, Robert Behr

Leaders who have provided educational training this year so far: Toni Ward, Barry Piatt, Bonnie Maidak, Viki Kinsman, Janice Strachan, AnnMarie Walker, Jill Vanderweit, Karen and Frank Storey, Louise Maitland, Scott Meyer, Justine Desmarais, Shona Bramble, Laura Meyer

Leaders in this year's conference committee pool: Augusta Inniss, Eniola Olowofoyeku, Robert Behr, Herman Raybon Jr, Janice Strachan, Bill Buslee, Icy Barton, AnnMarie Walker, Nadia Trowers

All DEC Team members who have contributed to Program Quality initiatives so far: Including Division Directors, Area Directors, Nadia Trowers (District Public Relations Manager), Arvind Venugopal (District Club Growth Director), Gwen Miller (District Director)

WHERE DO WE GO FROM HERE?

June TLI is the official start of the club officer training for District 36 2024-2025 Toastmasters year. Our team is working on finalizing the June TLI date along with the agenda and have the new TLI team shadow the training event for a seamless handoff. Trophies will be handed over to

the first and second place winners of Fall and Spring Area/Division contests at the district conference. Incentives will be provided for members and clubs that made tremendous progress with educational goals and TLI training (dream team). Division Contest Winners will have an opportunity to compete on the district stage in front of an encouraging and supportive audience.

As a district we will continue to encourage progress on educational goals. We will continue to monitor the club visit reports and the reports from Area and Division Directors for any support the Program Quality Team can provide to end the year strong.

Ramu Garapati, PM3
Program Quality Director



13l. District Director's Report
Gwen Miller

Dear Esteemed Members of District 36 Toastmasters,

As I sit down to share my thoughts with you, my heart brims with warmth and gratitude. It is with a mix of joy and nostalgia that I reflect on our shared journey, one that has been marked by resilience, growth, and unwavering camaraderie.

To each member of this incredible community, I extend my heartfelt thanks. Your trust in me, against all odds, has been a beacon of strength and inspiration. It is your belief in our collective potential that has fueled our shared success, and for that, I am deeply grateful.

To my fellow District leaders and officers, who have stood by my side through thick and thin, thank you. Your dedication and unwavering commitment to our mission have been nothing short of remarkable. Together, we have weathered storms and celebrated triumphs, each experience strengthening our bond and fortifying our resolve.

As my role as District Director comes to an end, please know that my commitment to our community remains steadfast. While this may be my last official event, I am fully dedicated to continuing our journey of growth and empowerment. Together, we will rise like the phoenix, embodying the resilience and strength that defines us.

In closing, I want to express my deepest gratitude for the privilege of serving as your District Director. It has been an honor and a joy to work alongside each one of you. As we turn the page to the next chapter of our story, let us carry forward the spirit of unity, determination, and warmth that makes District 36 Toastmasters truly exceptional.

With heartfelt thanks and gratitude,

Gwen Miller, DTM
District Director
District 36 Toastmasters
Gmiller225@hotmail.com

NOTES:

NAMING CONVENTIONS

Please put the letter of the position you hold and your name (ex. P-Your Name or P-VPE-Your Name}

For DEC members who are also officers in a club, please follow this naming convention:
DEC-P-Mickey Mouse

For DEC members who are not club officers, please follow this naming convention DEC-DIV D-Name or DEC-Area 31-name

P - President

VPE - Vice President Education

P/P - President of two clubs

P/VPE - Holding the offices of President and VPE in the same or two separate clubs

VPE/VPE - Vice President Education in two clubs

DEC - District Executive Committee Member

DivD (Letter) - Division Director and letter

AD # - Area Director and number

DD - District Director

PQD - Program Quality Director

CGD - Club Growth Director

PRM - Public Relations Manager

ADMIN - Administration Manager

FINANCE - Finance Manager

LOGISTICS - Logistics Manager

PARLIAMENTARIAN - Parliamentarian

CREDENTIALS - Credentials Chair



WHERE LEADERS ARE MADE

District 36

Empowering Emerging Leaders: Building Stronger Communities: Our theme is "Empowering Emerging Leaders: Building Stronger Communities," which underscores our commitment to nurturing leaders who can contribute to the growth and well-being of our members.

